



Sizing Manager Irvine, CA

COMPANY OVERVIEW

Sabal Capital Partners (Sabal) is a nationwide wholesale small balance commercial real estate mortgage company. Sabal provides permanent and bridge debt solutions for commercial real estate for agency, capital markets and balance sheet execution through its highly specialized wholesale lending platform. Sabal sources loans through correspondent agreements with brokers and banks. Sabal is a fully integrate platform including a rated commercial servicing operation to manage all loans it originates.

Sabal is seeking a Sizing Manager to join its high volume, nationwide Commercial Real Estate Term Lending team. As a key “decision-making” member of lending team, the Sizing Manager will be part of Sabal’s unique high-volume, high-quality, client-centric lending approach. This individual must be a self-starter with a thirst for leading, learning, be highly organized, be a creative-thinker/problem-solver, be able to consistently meet deadlines, enjoy working collaboratively, and have tremendous pride in work product.

KEY RESPONSIBILITIES

- Maintain a current and comprehensive knowledge of Sabal’s various Lending Program Guidelines.
- Primary responsibility for review of preliminary loan analyses and Transaction Memorandums and loan program waiver/exception requests.
- Keep team informed of project specific progress and issues on a proactive basis to facilitate smooth executions.
- Ensure programmatic requirements are met for each loan analysis and any deviation is clearly documented and approved by all required parties.
- Conduct deal team meetings, if necessary, on each proposed transaction; communicate clearly with borrowers, originators, analysts, counsel, and others involved in transactions.
- Review and evaluate all due diligence material provided for transaction. Ensure all materials are quickly and accurately analyzed and such data will be reviewed to identify key underwriting issues and potential transaction risks.
- Analyze the creditworthiness of the sponsorship and the real estate and provide concise risks and mitigants/recommendations.
- Work diligently to control the quality of proposed loans, provide thoughtful, critical analysis, and assure that such analysis is properly documented.
- Other duties as assigned.

PROFESSIONAL EXPERIENCE/QUALIFICATIONS

- 5-10 years’ of commercial real estate lending analysis/underwriting experience required.
- Extensive experience in reviewing multifamily, CMBS & CRE (office, industrial, self-storage, retail).
- A bachelor’s degree is required.
- Strong quantitative and computer skills, specifically advanced Excel modeling.
- Commercial real estate sales experience is a plus.
- Results orientated team player. Emphasis on communication skills (both oral and written) and ability to handle multiple assignments.
- Requires a high degree of professionalism and confidentiality.
- Attention to detail, prioritization skills, and responsiveness are essential.
- Ability to work in an intense and high energy environment.

At Sabal, you can have a rewarding career on every level. In addition to challenging and meaningful work, you will have the chance to have an impact on the future direction of the company by interacting directly with board members and Sabal’s senior management team. Our culture of innovation, drive, growth and entrepreneurship, means your ideas on how to improve our business will be a key component on our future growth as a successful business franchise. At Sabal, we embrace a team oriented, collegial, and “can do” approach that rewards employees based on the success of the overall business and individual contributions.

CONTACT SABAL

If you have interest in this challenging and rewarding opportunity, please contact us at kelly.garriott@Sabalcap.com or fax your resume to 888-947-3232. No phone calls please.