



CRE Term Lending Underwriter

COMPANY OVERVIEW

Sabal Capital Partners (SCP) is a nationwide wholesale small balance commercial real estate mortgage company. SCP provides permanent and bridge debt solutions for commercial real estate for agency, capital markets and balance sheet execution through its highly specialized wholesale lending platform. SCP sources loans through correspondent agreements with brokers and banks. SCP is a fully integrate platform including a rated commercial servicing operation to manage all loans it originates.

KEY RESPONSIBILITIES

- Underwrite term loans on Multifamily and Commercial properties nationwide.
- Work closely with senior underwriter, junior underwriter, closer, third party reviewer, sizing analyst, production officer, and counsel.
- Prepare detailed analyses of historical property operations to make informed decisions about future performance.
- Conduct in-depth review of sponsor/guarantor financials, including balance sheets, income statements, tax returns and real estate schedules to determine ability to support guarantees.
- Assess and comment on assigned property site inspections.
- Prepare preliminary and final approval memo packages for presentation to Loan Committee.
- Follow-up with clients to obtain all necessary information and to clarify any financial and/or property specific information.
- Actively interact with Sabal lending personnel to insure timely analysis and closing of proposed loans.
- Actively interact with multiple internal and external parties involved in the lending process, including originators, borrowers, brokers, sponsors, third party vendors, counsel, credit officers, and closing personnel.
- The ability to travel, if needed, for site inspections.
- Maintain a current and comprehensive knowledge of Sabal Investment Guidelines.
- Ability to multi-task and manage multiple loans at one time throughout the loan underwriting process as well as responding to clients questions in a timely and professional fashion.
- Maintain a current and comprehensive knowledge of the factors influencing Multifamily and/or commercial in the markets where Sabal is actively lending /investing.

PROFESSIONAL EXPERIENCE/QUALIFICATIONS

- Minimum 5-7 years of commercial real estate lending and/or equity investment experience with a bank, brokerage firm, insurance company, pension fund or private equity firm. Agency lending experience underwriting Freddie Mac and Fannie Mae loans preferred.
- Experience in one or more asset types: office, retail, industrial/warehouse, multifamily and self-storage. Multi asset experience is a plus.
- Experience reviewing and analyzing third party reports, including appraisals, environmental, engineering and seismic studies.
- A bachelor's degree is required.
- Strong analytical skills with advanced proficiency in Excel, Argus, Word and PowerPoint.
- Ability to communicate and articulate ideas (written and verbally) both clearly and concisely.
- Ability to work independently and responsibly with little supervision or instruction, but also a team player.
- Attention to detail, prioritization skills, responsiveness and ability to meet tight deadlines are required.

At SCP, you can have a rewarding career on every level. In addition to challenging and meaningful work, you will have the chance to have an impact on the future direction of the company by interacting directly with board members and SCP's senior management team. Our culture of innovation, drive, growth and entrepreneurship, means your ideas on how to improve our business will be a key component on our future growth as a successful business franchise. At SCP, we embrace a team oriented, collegial, and "can do" approach that rewards employees based on the success of the overall business and individual contributions.

CONTACT SABAL

If you have interest in this challenging and rewarding opportunity, please contact us at kelly.garriott@Sabalfin.com or fax your resume to 888-947-3232. No phone calls please.